

David E. Dismukes, Ph.D. • Gregory B. Upton, Jr., Ph.D. Dek Terrell, Ph.D.

LSU Center for Energy Studies E. J. Ourso College of Business







Up-Stream Price and Production Outlook

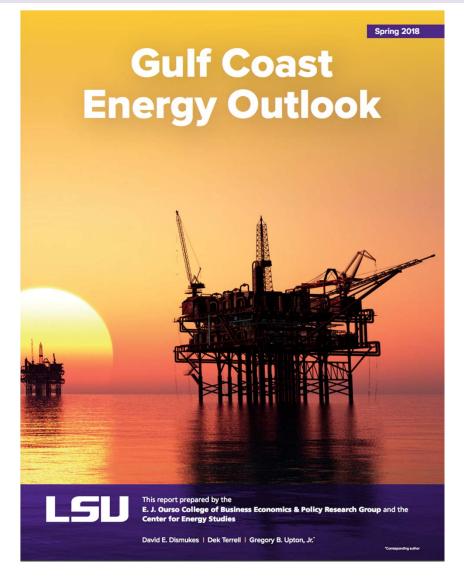
Industrial Outlook and Export Economy

Employment Outlook

Conclusions

Gulf Coast Energy Outlook

- The <u>Gulf Coast Energy</u>
 <u>Outlook</u> seeks to provide a broad overview of the current status of trends guiding energy markets with an emphasis on the Gulf Coast Region.
- The research initiative is a collaborative effort of Louisiana State University's <u>Center for Energy Studies</u> and <u>E.J.</u>
 Ourso College of Business and focuses on the energy sector of the gulf Coast Region's economy.



Gulf Coast Energy Outlook

- This outlook would not be possible without <u>feedback</u> from hundreds of stakeholders from across the energy industry.
- While "crunching the numbers"
 is a critical part of any synopsis
 report such as this one, equally
 as important is <u>input from</u>
 <u>stakeholders</u> who have an
 "on-the-ground" view of what is
 occurring in real time.

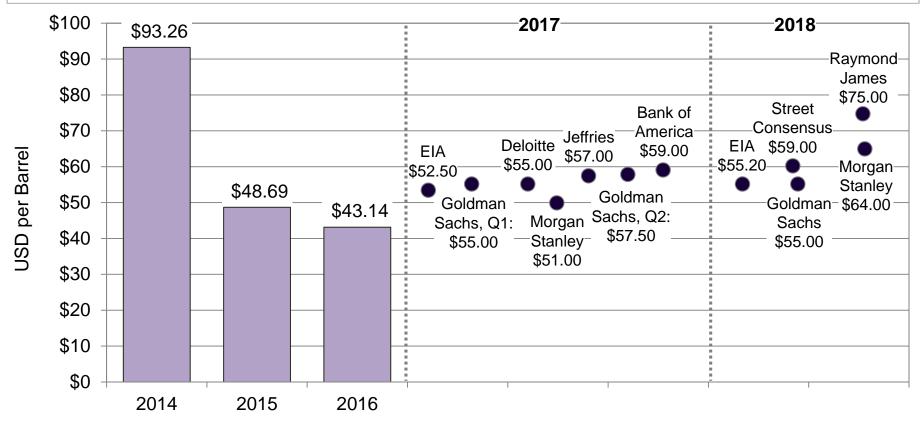
Thank you!



Up-Stream Oil and Gas Outlook

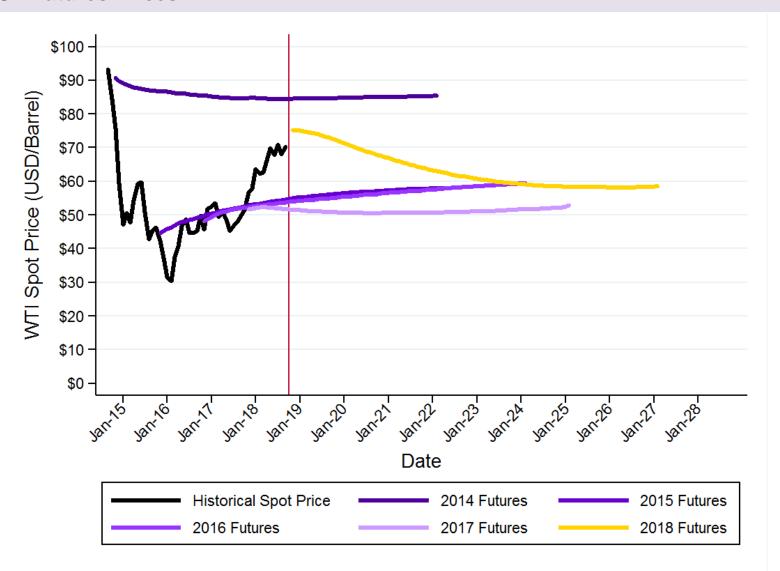
Current Crude Oil Prices and Near-Term Outlook

Most crude oil price projections for 2017 were around \$55 per barrel. Prices are expected to increase in 2018, but remain below \$75 per barrel. Actual 2017 prices ranged from \$45 to \$58 per barrel. Actual 2018 prices have ranged from \$62 to \$71 per barrel.



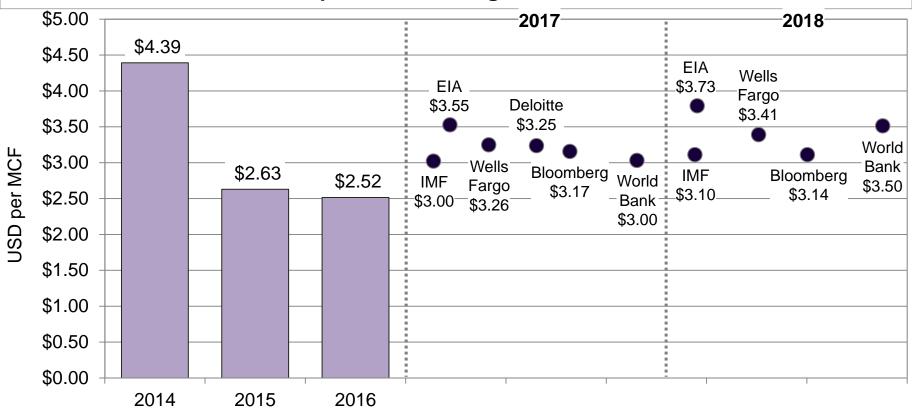
Price Outlook

Crude Oil Futures Prices



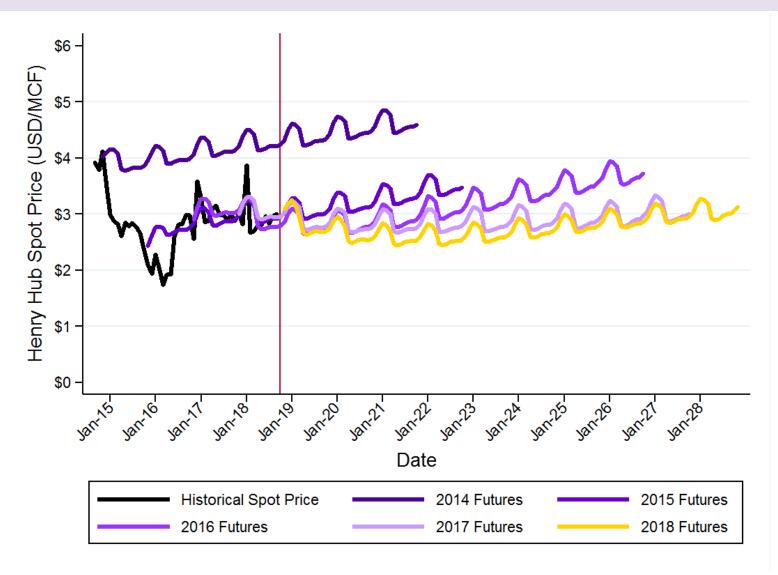
Current Natural Gas Prices and Near-Term Outlook

Natural gas prices were forecasted to stay below \$3.55 per MMBtu in 2017 and are projected to stay under \$3.75 in 2018. Actual 2017 prices ranged from \$2.82 to \$3.30 Actual 2018 prices have ranged from \$2.67 to 3.87

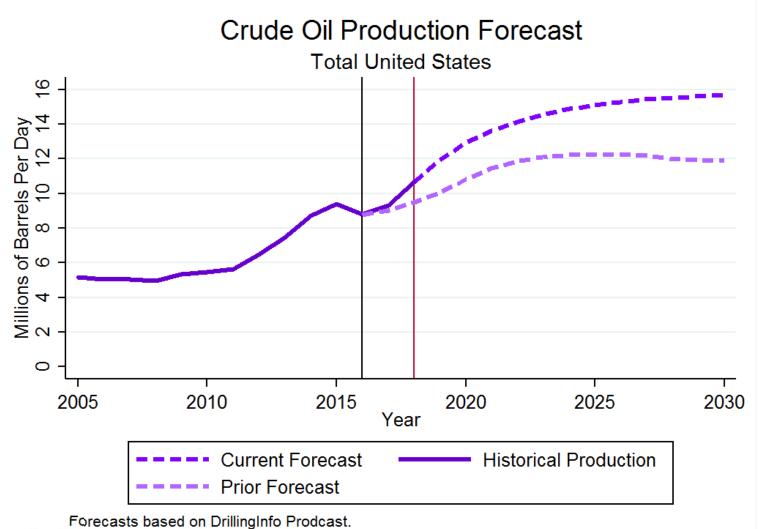


Price Outlook

Natural Gas Futures Prices



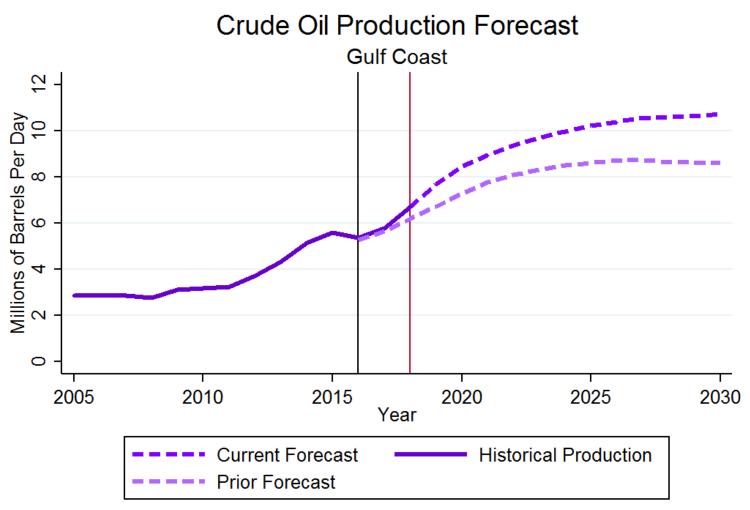
Forecast Performance

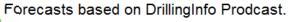




Forecast Performance

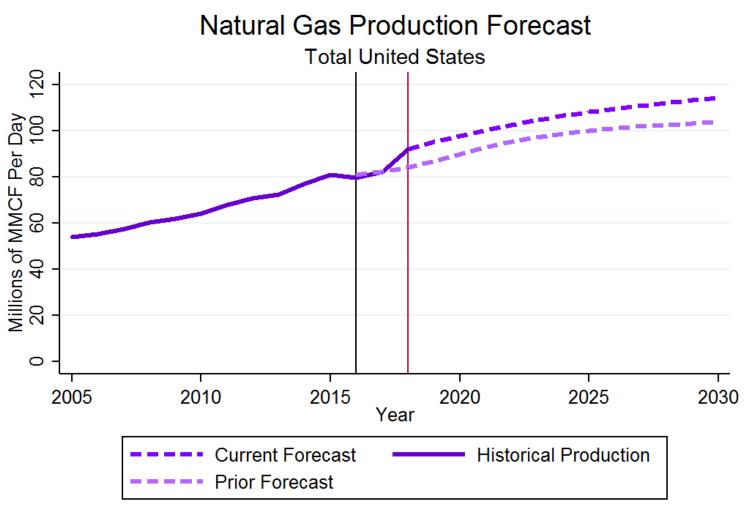
better, faster decisions

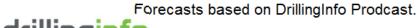




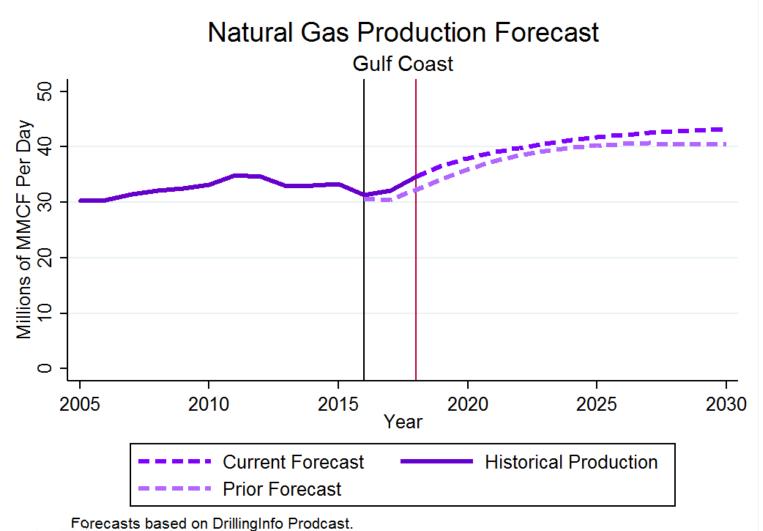
Forecast Performance

better, faster decisions



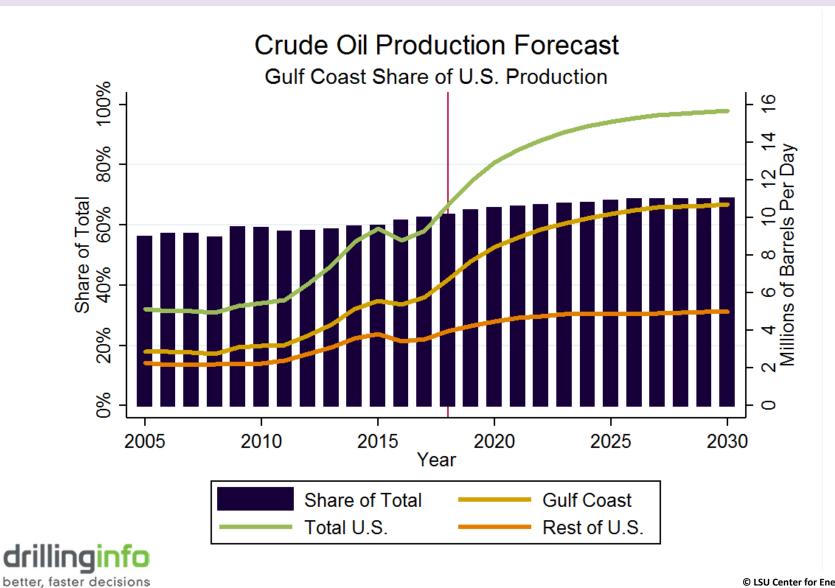


Forecast Performance

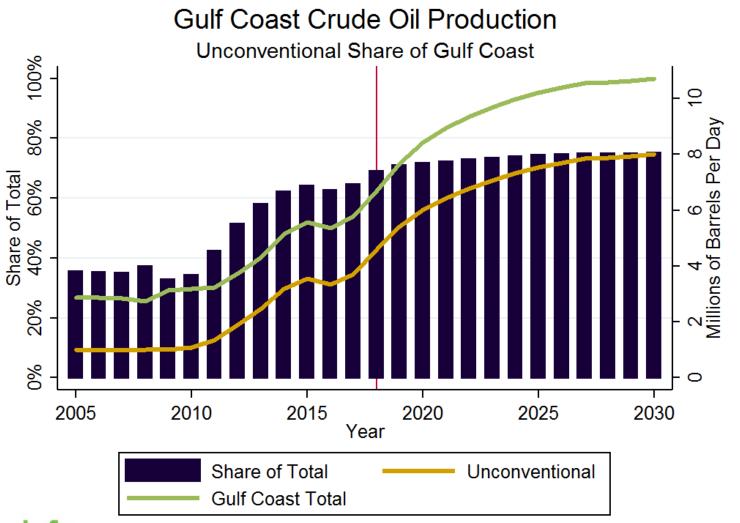




Gulf Coast Crude Oil Production Forecast

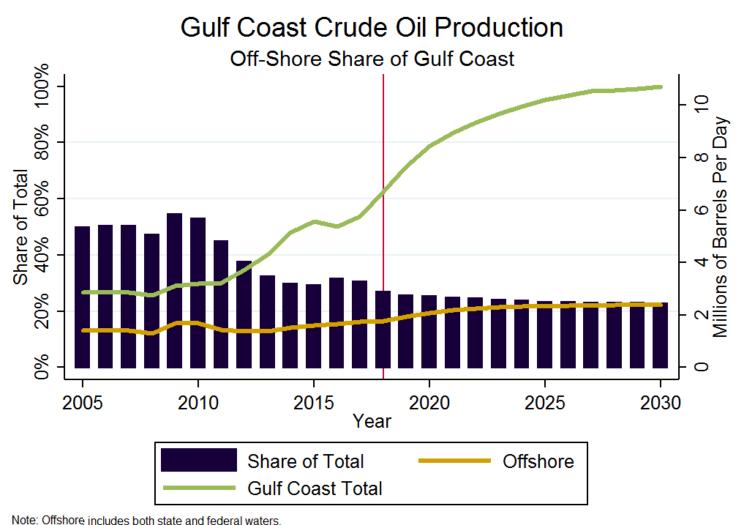


Unconventional On-Shore Crude Oil Forecast



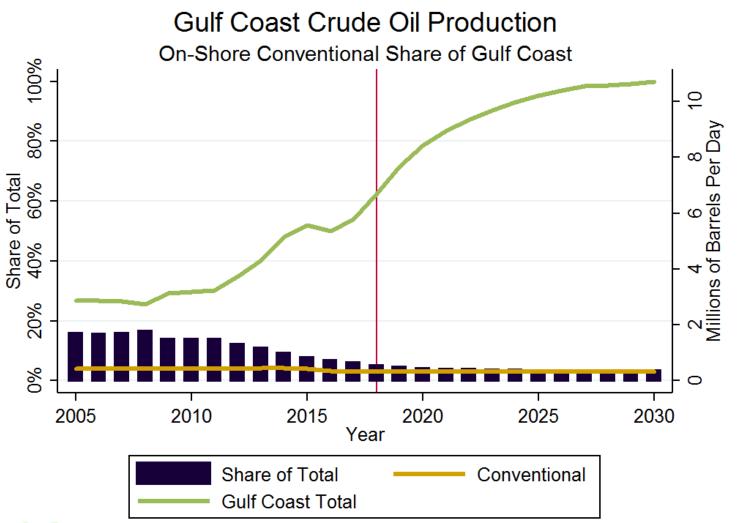


Off-Shore Crude Oil Forecast



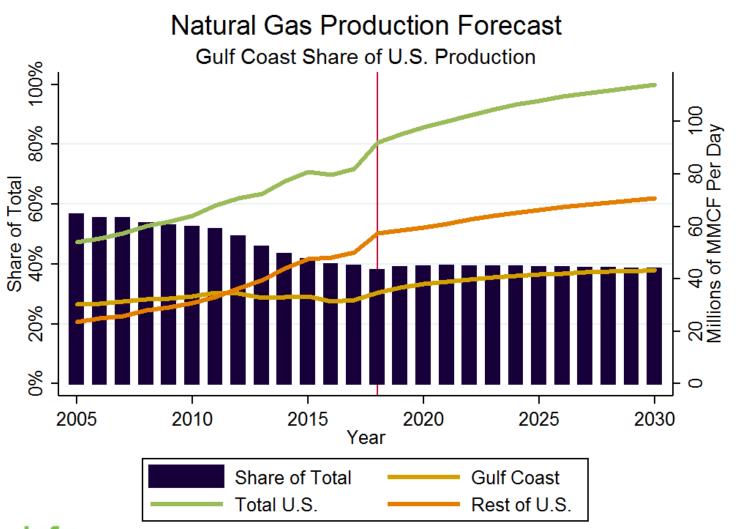


Conventional On-Shore Crude Oil Forecast



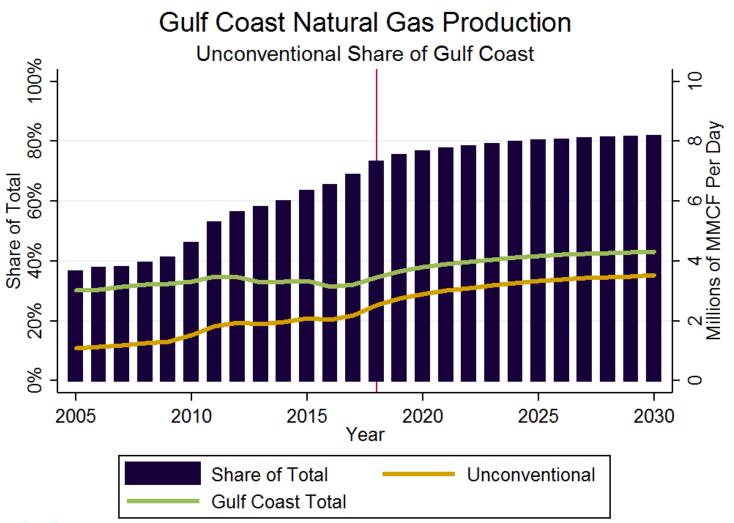


Gulf Coast Natural Gas Production Forecast



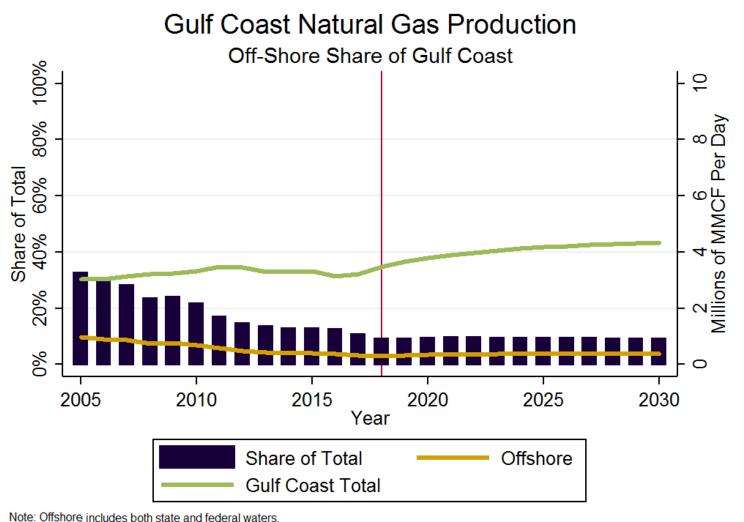


Unconventional On-Shore Natural Gas Oil Forecast



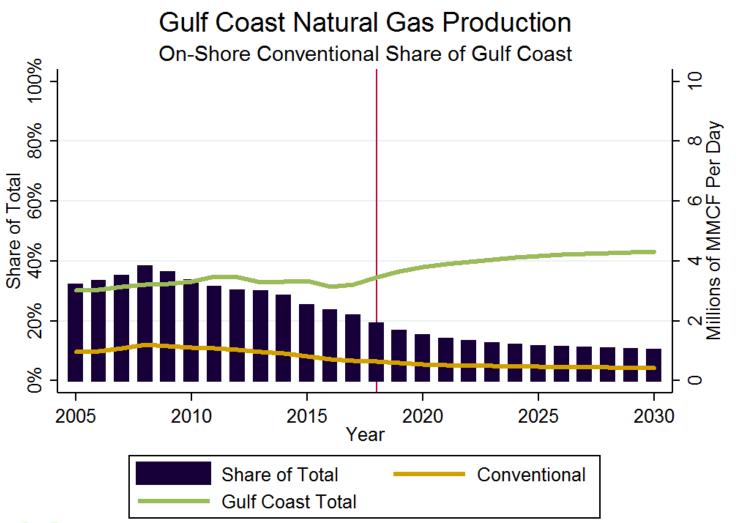


Off-Shore Natural Gas Forecast





Conventional On-Shore Natural Gas Forecast

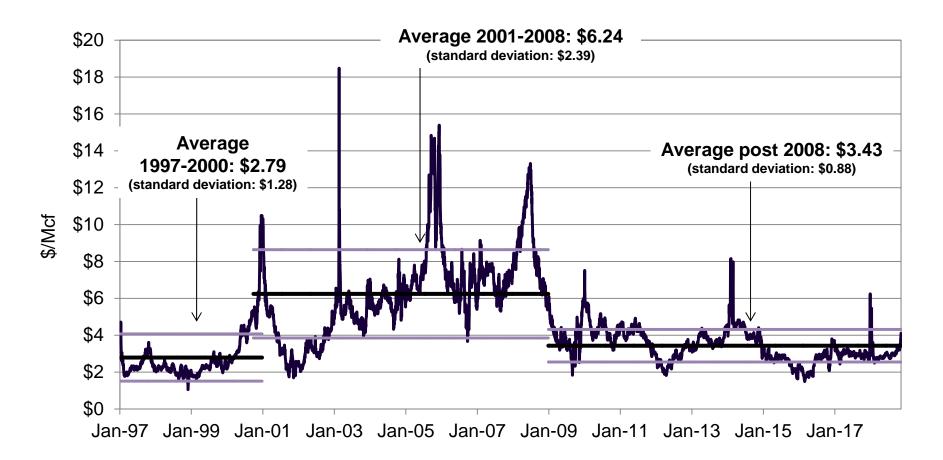




Industrial Outlook and Export Economy

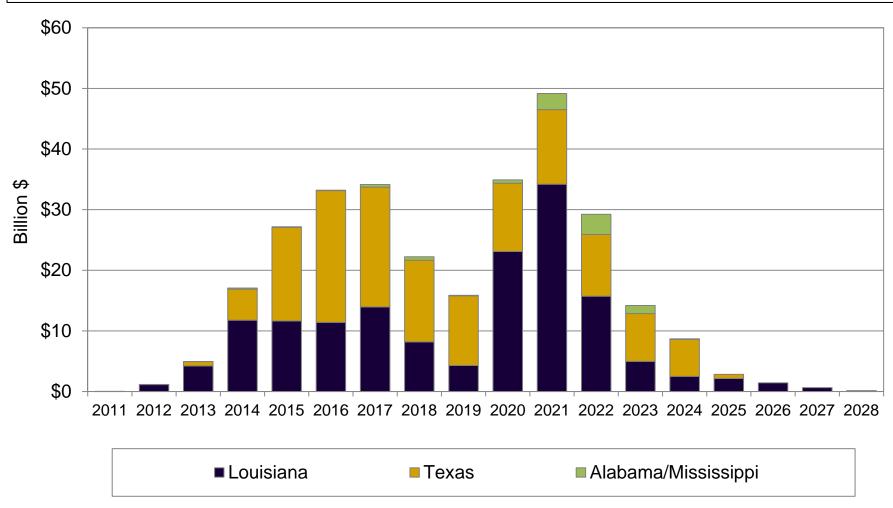
Natural gas price trends

Natural gas price reductions (and reductions in volatility) are the direct result of unconventional oil and gas development.



Gulf of Mexico Region – Energy Manufacturing Capital Expenditures (by State)

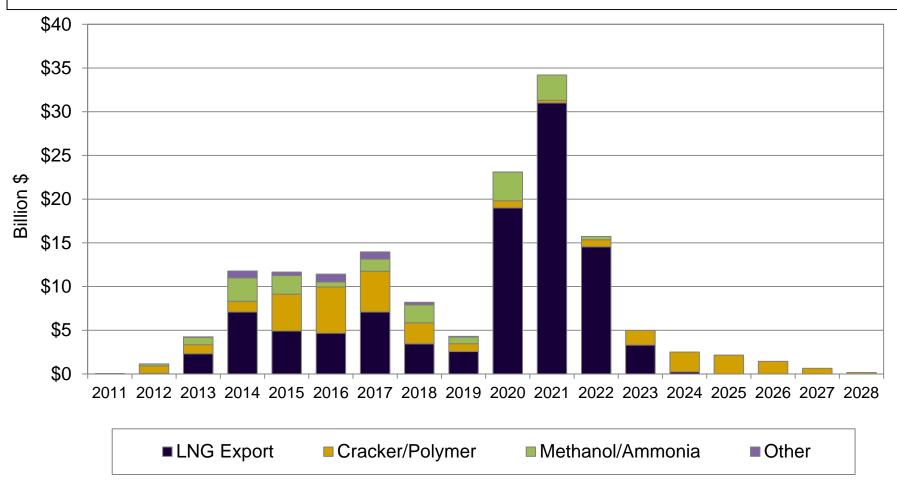
Capital expenditures have been relatively balanced across the two states.



Source: David E. Dismukes (2013). Unconventional Resources and Louisiana's Manufacturing Development Renaissance. Baton Rouge, LA: Louisiana State University, Center for Energy Studies and author's updates. © LSU Center for Energy Studies 25

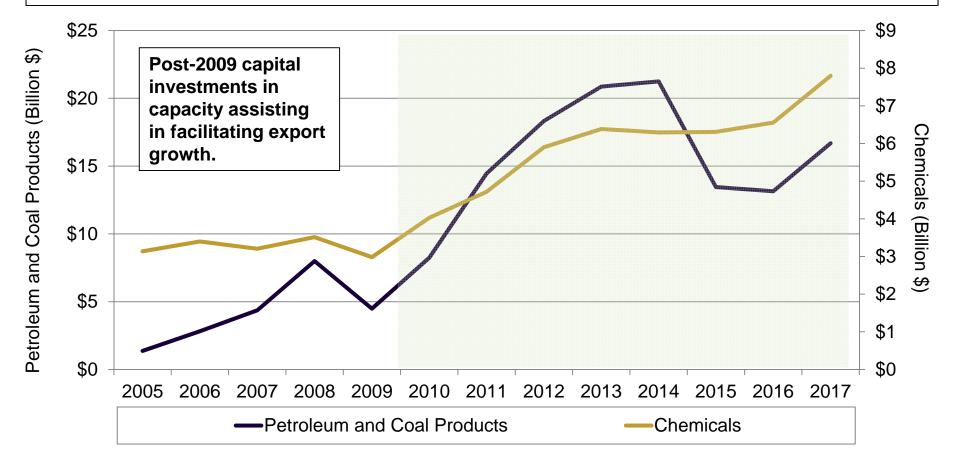
Louisiana total capital expenditures by sector

The Louisiana capital expenditures are more heavily weighted to LNG export facilities than in Texas.



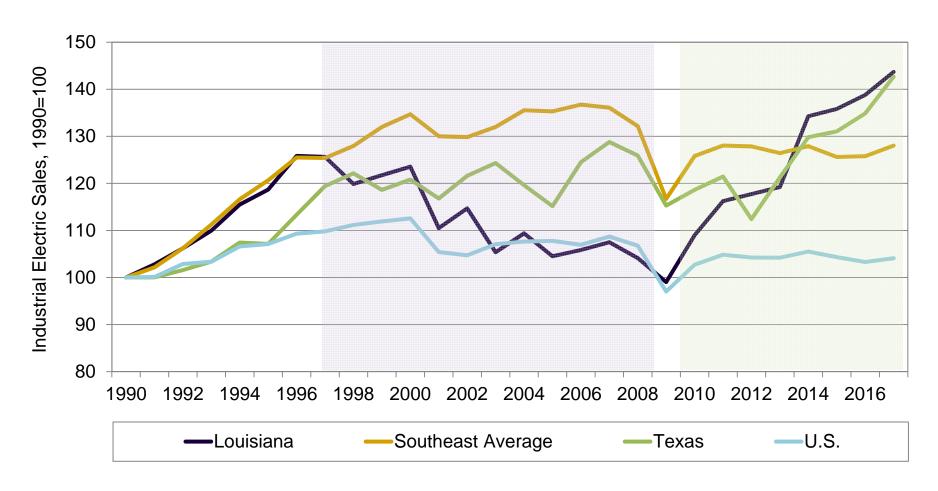
Louisiana exports (chemicals and refined product)

Louisiana exports of petroleum and coal products increased 374 percent between 2009 and 2014 but have fallen in recent years. Chemical exports have increased 161 percent since 2009. All facilitated by new capacity investments.



Industrial electric sales comparisons

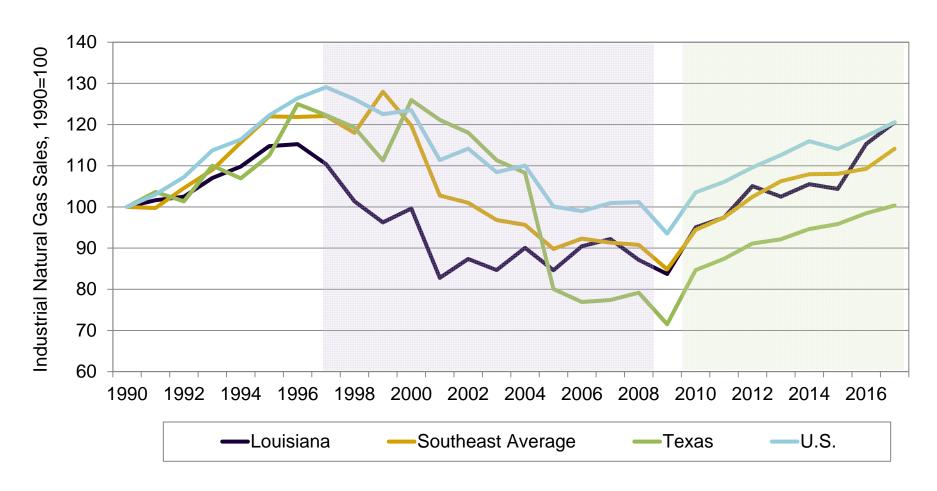
Louisiana's industrial electric sales (proxy for onsite production activity) fell 21 percent between 1996 and 2009. Since then, they have jumped 45 percent.



Note: Southeast states include Alabama, Arkansas, Florida, Mississippi and Georgia. Source: U.S. Energy Information Administration.

Industrial natural gas sales comparisons

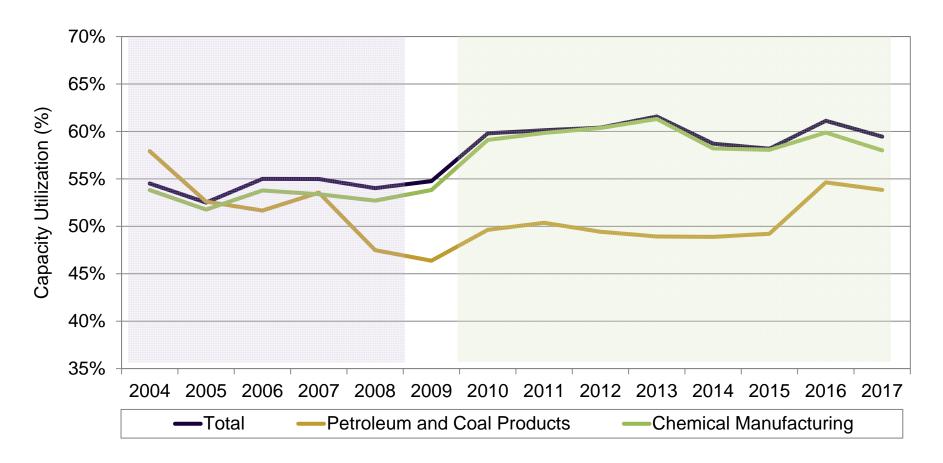
Louisiana's industrial natural gas sales (proxy for onsite production activity) fell 27 percent between 1996 and 2009. Since then, they have increased 44 percent.



Note: Southeast states include Alabama, Arkansas, Florida, Mississippi and Georgia. Source: U.S. Energy Information Administration.

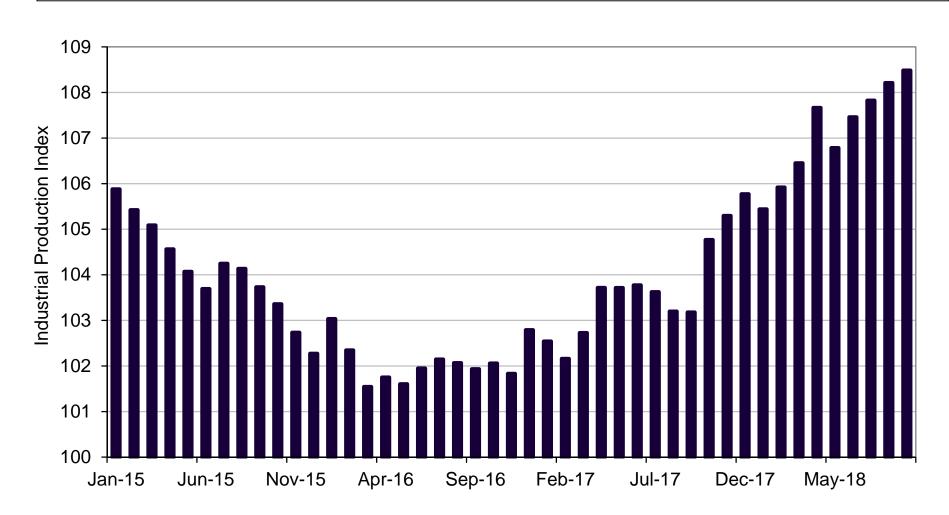
Estimated Louisiana CHP utilization

Cogeneration utilization (proxy for onsite production activity) at existing facilities has been stable, increasing slightly in 2015 and 2016.



U.S. Industrial Production Index

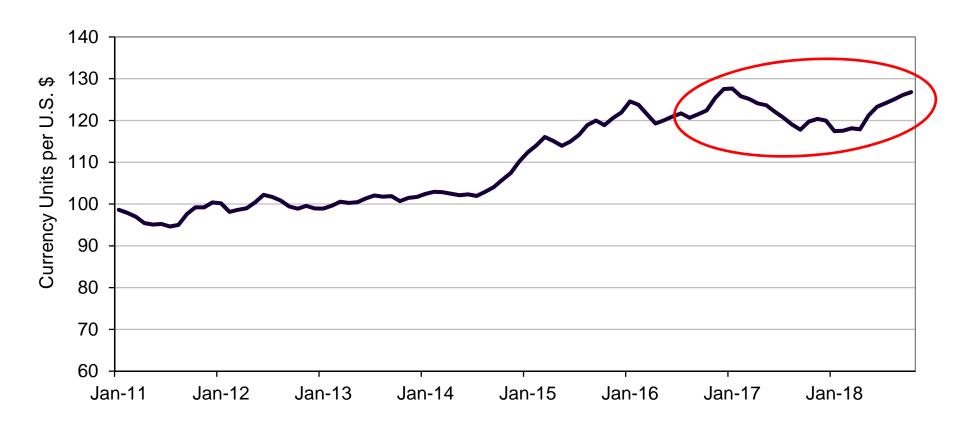
Industrial production consistently increasing since the lows of 2016.



Source: Federal Reserve Bank of St. Louis.

Dollar Valuations (Federal Reserve Broad Index)

The dollar is up relative to the currencies: 25 percent appreciation over last five years, and six percent in the last 12 months.



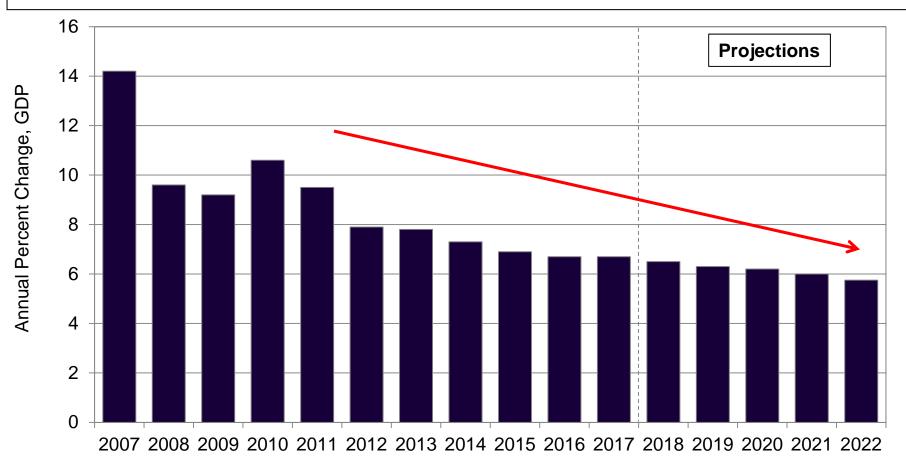
Note: The Broad Index is a weighted average of the foreign exchange values of the U.S. dollar against the currencies of a large group of major U.S.

trading partners. Base year is 2002.

Source: Federal Reserve Bank of St. Louis.

Changes in Chinese GDP

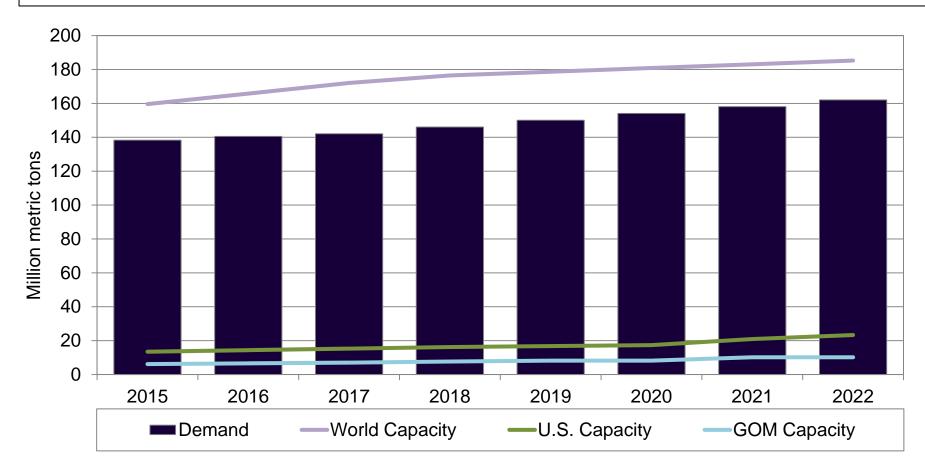
Chinese economic growth officially reported at 6.8 percent, reflecting expectations of expansionary policy mix and a goal of doubling real GDP between 2010 and 2020



Source: International Monetary Fund.

Ammonia demand and capacity outlook

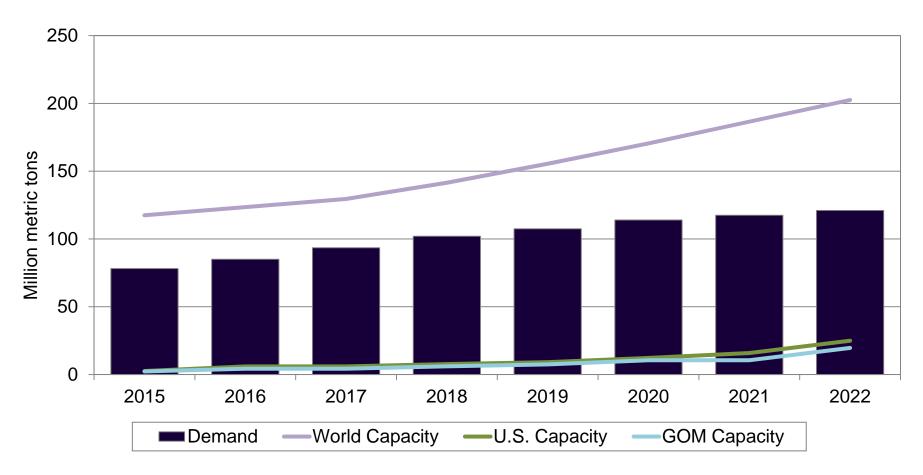
Excess global ammonia supply continues to 2022. This excess is comparable to last year's GCEO forecast. Likely one of the reasons for a slow down in new project announcements.



Source: Author's construct from previous slides and company annual reports and other press releases.

Methanol demand and capacity outlook

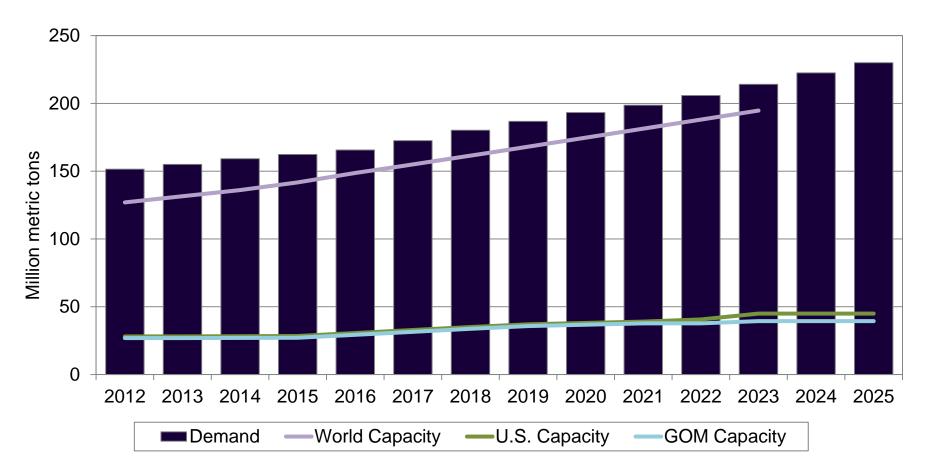
Methanol market is way over supplied – this is important change from last year's GCEO.



Source: Author's construct from previous slides and company annual reports and other press releases.

Ethylene demand and capacity outlook

Ethylene moves to becoming tighter than other chemical commodity markets and represents a big and important shift from last year's GCEO.



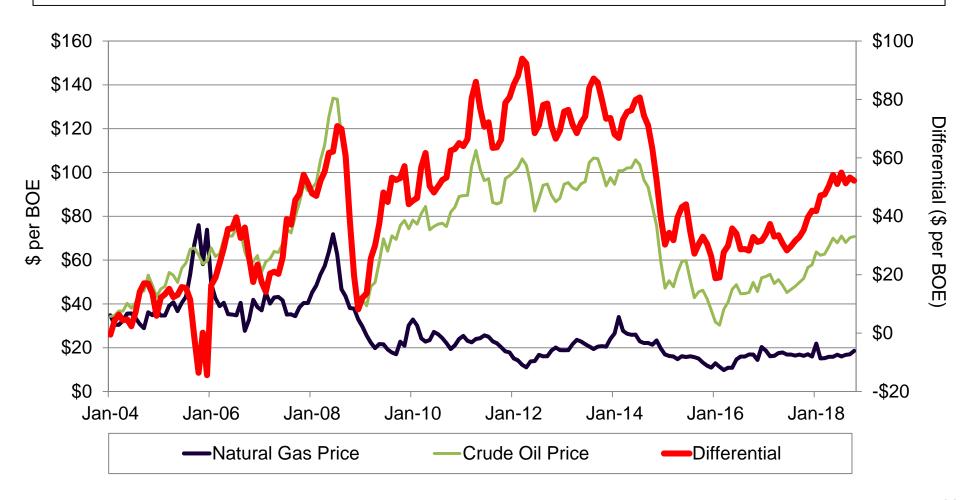
Source: Author's construct from previous slides and company annual reports and other press releases.

GOM LNG capacity.



Natural gas and crude oil prices

Natural gas/crude oil price spreads well in excess of \$60 per Bbl and as high as \$90 per Bbl. These differentials have collapsed by about half.



Example: Changes in competitiveness of US-sourced LNG

Economics of LNG development are important, but there are additional factors that can influence development such as geopolitical and supply stability concerns that could sustain continued projects.









| ' | Feedgas 40-60% (\$/MMBtu) | Liquefaction 12%-20% (\$/MMBtu) |
|----------|---------------------------------|---------------------------------------|
| Europe: | | |
| Low | \$3.00 | \$1.25 |
| High | \$5.00 | \$1.25 |
| Asia: | | |
| Low | \$3.00 | \$1.25 |
| High | \$5.00 | \$1.25 |
| Caribbea | <u>n:</u> | |
| Low | \$3.00 | \$1.25 |
| High | \$5.00 | \$1.25 |

| Shipping & Fuel 20%-40% (\$/MMBtu) | Regas 5%-8% (\$/MMBtu) | Delivered Cost (\$/MMBtu) | Equivalent Oil Price* (\$/BOE) |
|------------------------------------|------------------------------|---------------------------------|--------------------------------|
| \$1.40 | \$0.50 | \$6.15 | \$35.65 |
| \$1.65 | \$0.50 | \$8.40 | \$48.72 |
| · | · | · | / |
| \$2.50 | \$0.50 | \$7.25 | \$42.05 |
| \$3.00 | \$0.50 | \$9.75 | \$56.55 |
| \$0.75 | \$0.50 | \$5.50 | \$31.90 |
| \$1.00 | \$0.50 | \$7.75 | \$44.95 |
| Ψ1.00 | ΨΟ.ΟΟ | Ψ''Ο | Ψ |

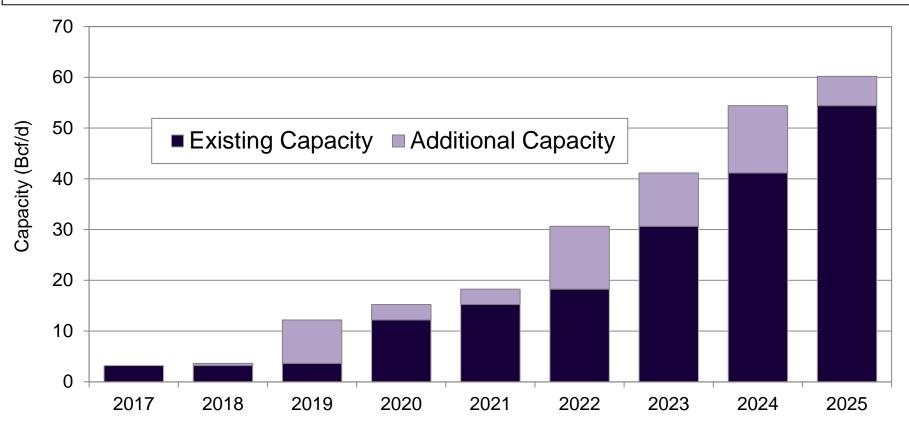
Note: *uses a BOE conversion of 5.8 Mcf/BOE.

Source: Various sources

Henry Hub WTI Brent (11-15-2108): (011-15-2108): (11-15-2108): \$3.91 \$56.59 \$66.70

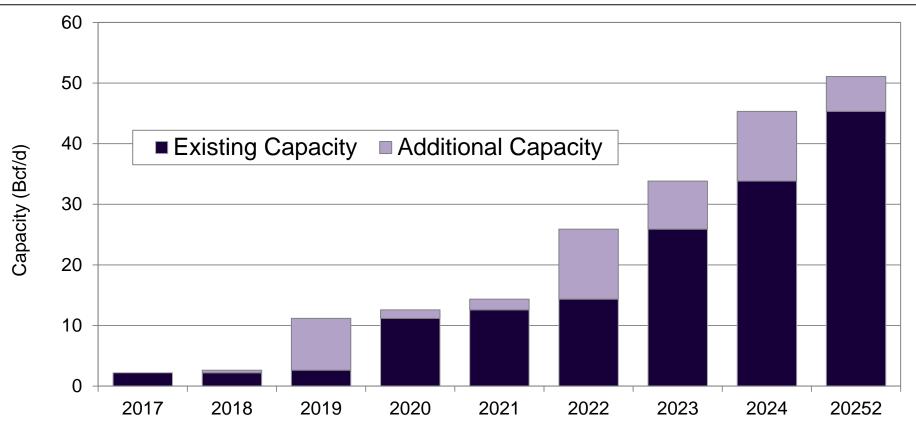
U.S. LNG capacity development outlook.

If all of the LNG applications currently filed with the Department of Energy were to come online, U.S. liquefaction capacity would exceed 60 Bcf per day by 2025.



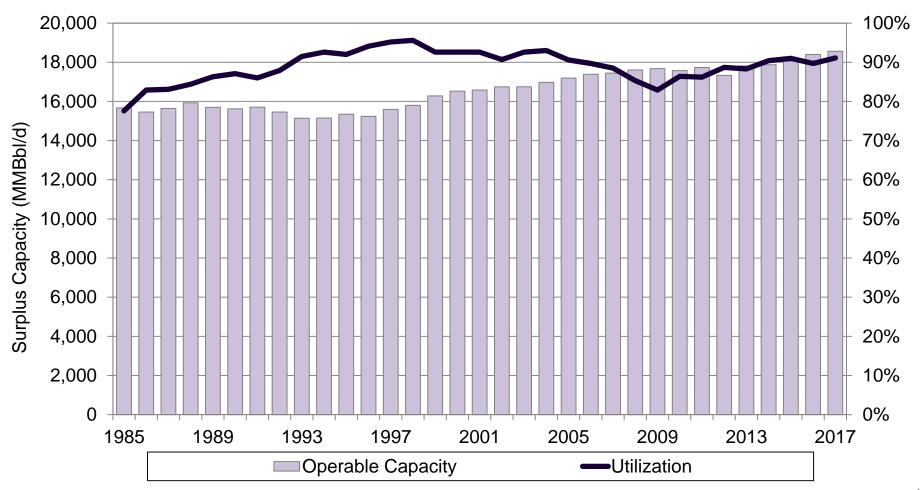
GOM LNG capacity development outlook.

If all of the LNG applications currently filed with the Department of Energy were to come online, the GOM liquefaction capacity would exceed 50 Bcf per day by 2025.



U.S. refining capacity and utilization.

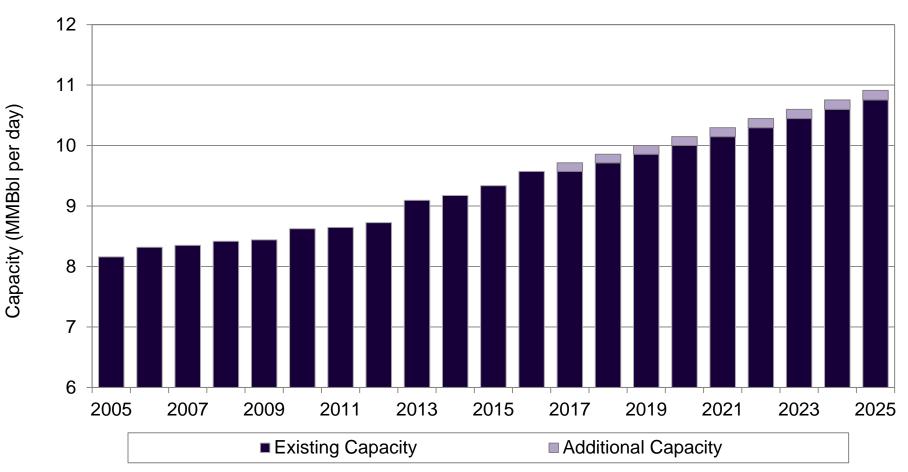
Operable capacity at U.S. refineries has increased over 20 percent since 1995 while utilization has remained stable at 90 percent.



Source: Energy Information Administration, U.S. Department of Energy.

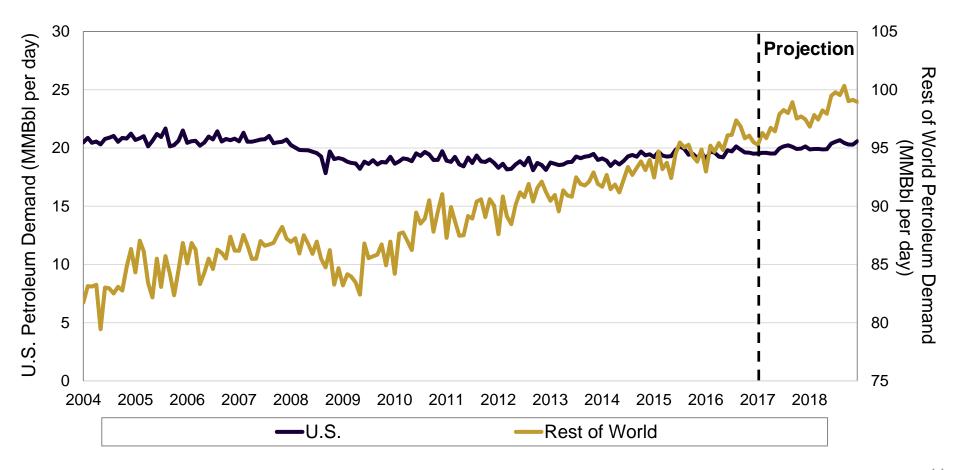
GOM refinery capacity outlook.

GOM refinery capacity has been increasing annually at an average rate of 1.5 percent per year.



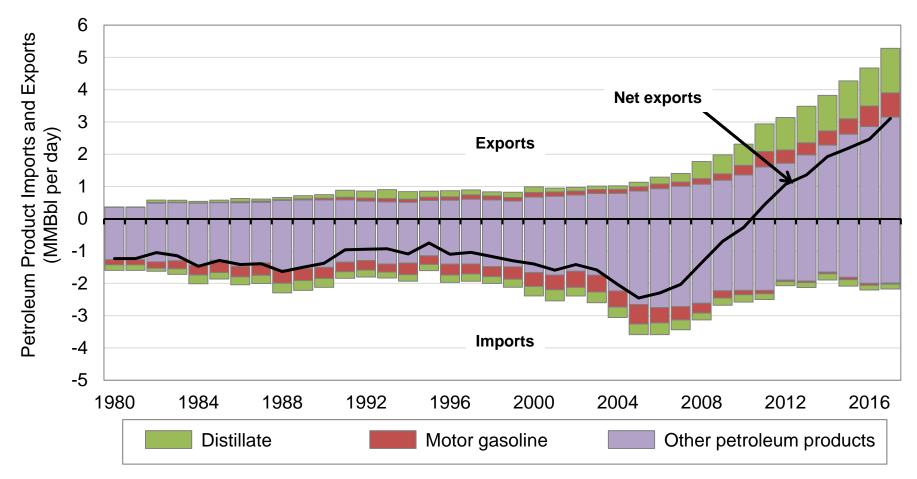
Petroleum and liquid fuels demand.

U.S. demand for liquid fuels has been relatively flat, while demand in the rest of the world has been increasing underscoring the opportunities for new Louisiana-based energy exports.



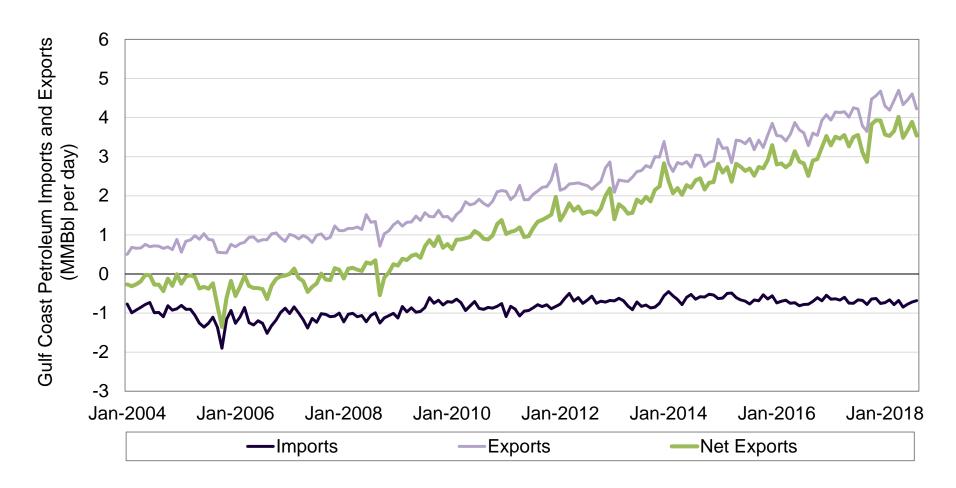
U.S. petroleum product imports and exports.

In 2011, the U.S. became a net exporter of petroleum products. Net exports have increased over 600 percent since then.



Gulf Coast petroleum net exports.

The Gulf Coast region became a net exporter of petroleum products at the end of 2008. Since then net exports have increased at an average annual rate of 40 percent.



Key Industries

- Oil and Gas
 - NAICS 211: Oil and Gas Extraction
 - NAICS 213: Support Activities for Mining

- Refinery and Chemical Manufacturing
 - NAICS 324: Petroleum and Coal Products Manufacturing (refineries)
 - NAICS 325: Chemical Manufacturing

Relative energy sector sizes as measured by employment in 2017.

| | Percent of Region | Percent of Region Total Employment | | Percent of Industry Employment in US | |
|-------------|-------------------|---|-------------|--|--|
| Region | Oil and Gas | Refining and Chemical Manufacturing | Oil and Gas | Refining and Chemical Manufacturing | |
| Alabama | 0.1% | 0.7% | 0.3% | 1.4% | |
| Louisiana | 1.7% | 2.0% | 7.2% | 4.0% | |
| Mississippi | 0.3% | 0.7% | 0.7% | 0.9% | |
| Texas | 1.7% | 0.9% | 47.6% | 11.0% | |
| Gulf Total | 1.4% | 0.9% | 55.8% | 17.3% | |
| US Total | 0.3% | 0.6% | 100.0% | 100.0% | |

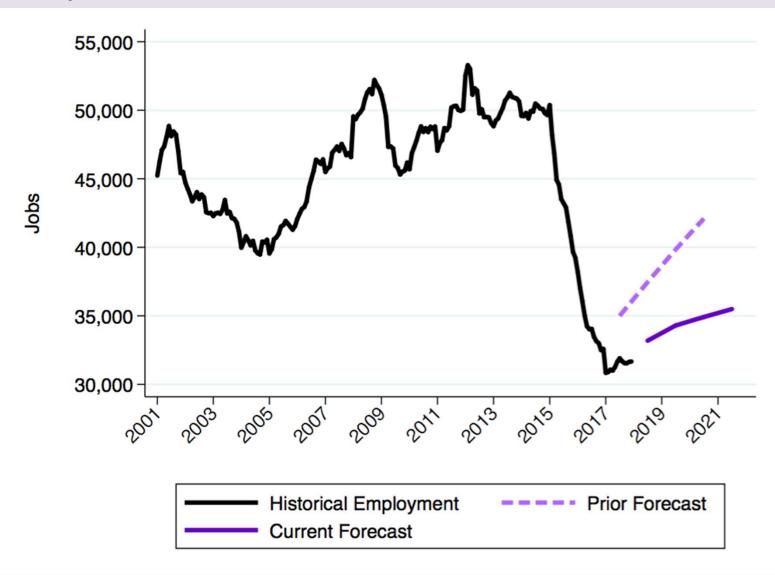
Source: U.S. Bureau of Labor Statistics, 2017 annual Quarterly Census of Employment and Wages data.

Relative energy sector sizes as measured by GDP in 2016.

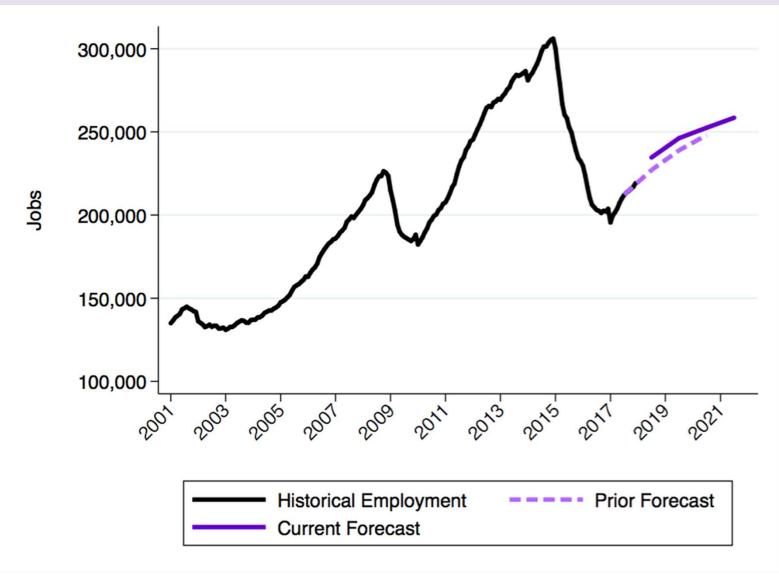
| | Percent of | Percent of Region GDP | | Percent of Industry GDP in US | |
|-------------|-------------|---|-------------|--|--|
| Region | Oil and Gas | Refining and Chemical Manufacturing | Oil and Gas | Refining and Chemical Manufacturing | |
| Alabama | 0.2% | 2.8% | 0.2% | 1.1% | |
| Louisiana | 3.7% | 14.3% | 4.4% | 6.6% | |
| Mississippi | 0.5% | 3.4% | 0.3% | 0.7% | |
| Texas | 6.8% | 5.7% | 54.5% | 17.6% | |
| Gulf Total | 5.5% | 6.2% | 59.4% | 26.1% | |
| US Total | 1.1% | 2.8% | 100.0% | 100.0% | |

Source: U.S. Bureau of Economic Analysis.

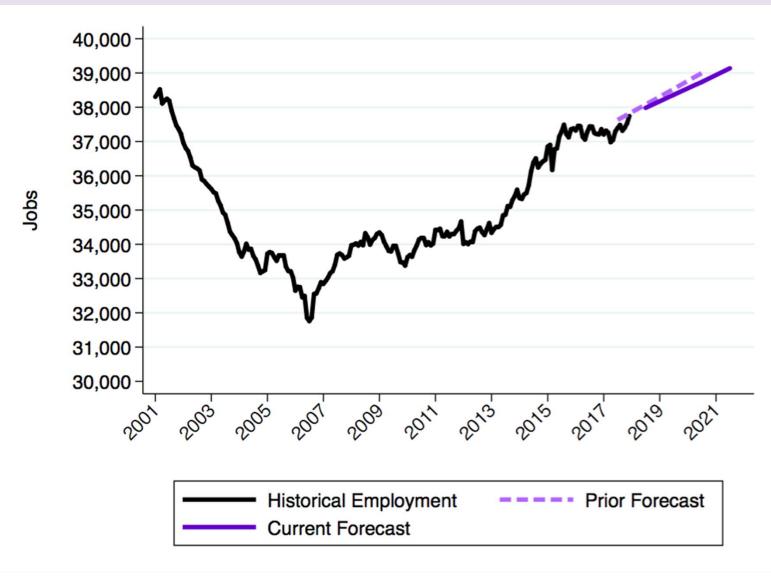
Louisiana Upstream



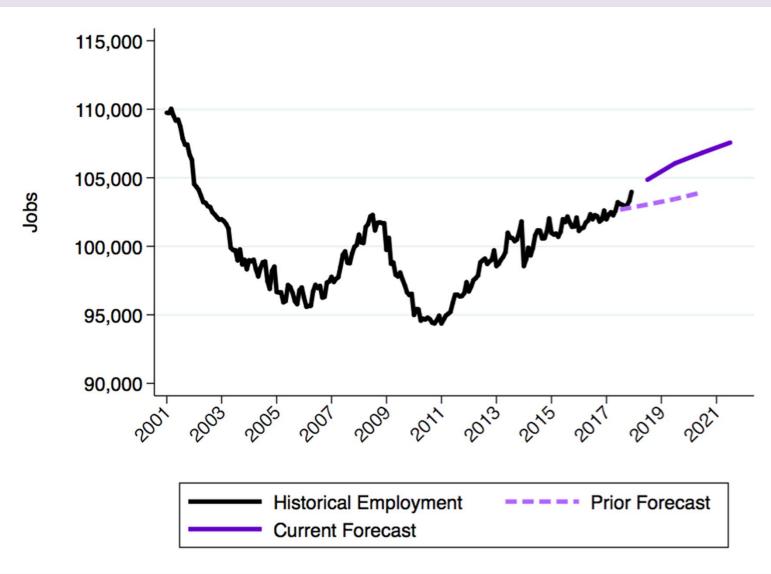
Texas Upstream



Louisiana Refining and Chemicals



Texas Refining and Chemicals



- U.S. and Gulf Coast domestic <u>crude oil and natural gas</u> production should <u>continue to be strong</u>.
 - The nation and region will build upon existing productivity gains.
 - **<u>Drilling activity</u>** may start to geographically <u>**diversify**</u>, but not enough to knock the Permian basin off its perch as being the premier U.S. unconventional basin.
 - The overall "cool-down" in crude oil demand should allow infrastructure development to catch up with production requirements.
 - "Quality over quantity" mentality by larger companies. Drilling responsiveness has changed in the last recovery period, being more tepid given investor expectations about balance sheet improvement versus drilling (capital budgets are flat).
- The <u>price outlook</u> (crude oil, natural gas) is a little <u>more complicated</u> than last year.
 - Last year's issue was the resilience of shale production to the price drop.
 - 2017 saw crude prices rise (natural gas flat). Market has now shifted to correction mode (crude oil) given changing expectations.
 - Crude prices will stay relatively low (recent oil/gas price decoupling was short lived).
 - Next year, the issue will be **economic growth** and the corresponding issues of Fed tightening, exchange rates, inflation, and fiscal stimulus.

- The 2019 GCEO petrochemical industry outlook is flat.
 - The capacity utilization outlook for existing and recent investments will likely not increase in any measurable fashion given a number of global headwinds that include: (a) a slow-down in Asian demand; (b) increased dollar valuations; and (c) continued trade policy uncertainties.
 - The GCEO does not anticipate any chemical industry or LNG project cancellations, but it is not implausible to see that many currently-announced projects move out their anticipated project commercial operation dates in order to account for the current global market and geo-political uncertainties.
- The 2019 GCEO sees a continued positive, yet limited growth outlook for **U.S. refining**. Refineries will benefit from continued growth of U.S. crude oil supplies and the geographic diversity of those supplies. The sector will also benefit from continued pipeline infrastructure moving into and within the region. Product demand growth and storage will be the top issues to watch.

- Thus, on an overall basis, the GCEO anticipates, on average, that the region will build upon its economic gains of the last year, although those gains will likely be **slower due to concerns about economic growth** and several geopolitical tensions that create uncertainties that are not conducive for capital formation and growth in this industry.
- The region will continue to become a more integrated part of the overall world **energy market** and will likely place itself in a favorable position for future growth once some of these uncertainties start to evaporate.
- The GCEO sees regional employment continuing to grow over the next year in both the upstream and downstream sectors for both Louisiana and Texas.
 - Louisiana upstream growth has been tempered considerably from last year's projections.
 - For Louisiana, there is more employment in refining and chemicals than upstream and we anticipate this to continue but on slower basis.
 - In contrast, Texas still employs approximately two workers in the upstream sector for every downstream employee whereas in Louisiana this is more like a one-to-one relationship.

L5U | Center for Energy Studies

E. J. Ourso College of Business

Thank You!!









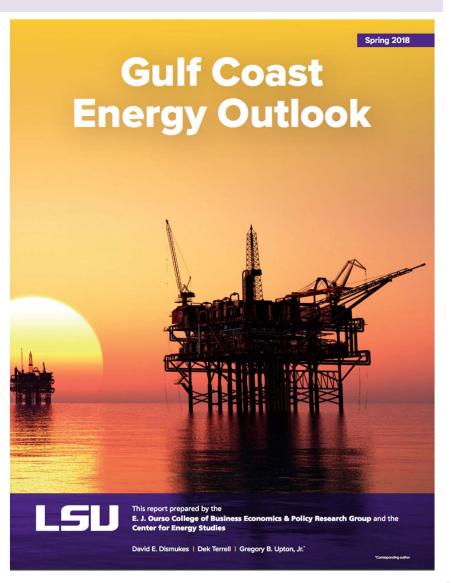
Silver

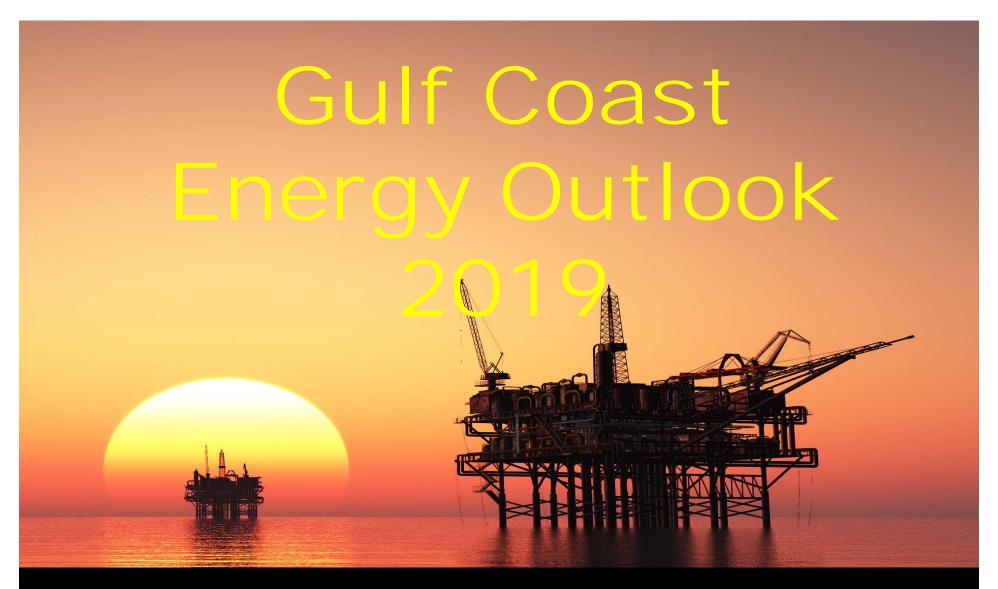




Bronze







David E. Dismukes, Ph.D. • Gregory B. Upton, Jr., Ph.D. Dek Terrell, Ph.D.

LSU Center for Energy Studies E. J. Ourso College of Business

